SCORING RUBRIC

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| POINT(S) | PERFORMANCE | CRITERIA FOR EVALUATING PERFORMANCE |
| 0-10 | Not Effective | * Exhibits lack preparation/understanding of the case materials. * Communication unclear, disorganized, and ineffective. * Unsure of self, does not think well on feet, depends heavily on notes. |
| 11-20 | Fair | * Exhibits minimal preparation/understanding of the case materials. * Communication is minimally clear and organized but lacking in fluency and persuasiveness. * Minimally self-assured but lacking confidence under pressure. |
| 21-30 | Good | * Exhibits adequate preparation/understanding of the case materials. * Communications are clear and understandable but could be stronger in fluency and persuasiveness. * Generally self-assured, reads very little from notes. |
| 31-40 | Excellent | * Exhibits mastery of the case materials. * Communication is clear, organized, fluent, and persuasive. * Thinks well on feet, poised under pressure, does not read from notes. |
| 41-50 | Outstanding | * Superior in qualities listed for 31-40 points’ performance. |