SCORING RUBRIC

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| POINT(S) | PERFORMANCE | CRITERIA FOR EVALUATING PERFORMANCE |
| 0-10 | Not Effective | * Exhibits lack preparation/understanding of the case materials.
* Communication unclear, disorganized, and ineffective.
* Unsure of self, does not think well on feet, depends heavily on notes.
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| 11-20 | Fair | * Exhibits minimal preparation/understanding of the case materials.
* Communication is minimally clear and organized but lacking in fluency and persuasiveness.
* Minimally self-assured but lacking confidence under pressure.
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| 21-30 | Good | * Exhibits adequate preparation/understanding of the case materials.
* Communications are clear and understandable but could be stronger in fluency and persuasiveness.
* Generally self-assured, reads very little from notes.
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| 31-40 | Excellent | * Exhibits mastery of the case materials.
* Communication is clear, organized, fluent, and persuasive.
* Thinks well on feet, poised under pressure, does not read from notes.
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| 41-50 | Outstanding | * Superior in qualities listed for 31-40 points’ performance.
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